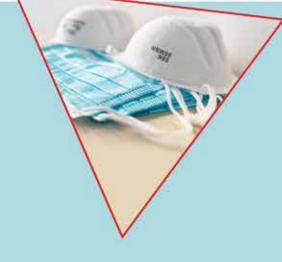
SRI LANKA MEDICAL Z EQUIPMENT VIRTUAL

16TH-19TH MARCH

* one-to-one business matching

www.worldexindia.com/slmeve

POST SHOW REPORT



ORGANISED BY



HOSTED ON
Bee Bee







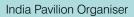












POST SHOW REPORT

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ABOUT THE SHOW

The inaugural edition of the four day Sri Lanka Medical & Equipment Virtual Expo 2021 (SLMEVE) was held from 16th to 19th March and saw very good reception from Sri Lankan visitors and international suppliers alike.

This international matchmaking platform was conducted in association with The Ceylon Chamber of Commerce and endorsed & supported by The Sri Lanka Chamber of Medical Devices Industry and The National Chamber of Commerce of Sri Lanka along with the Federation of Indian Chambers of Commerce & Industry (FICCI).

This virtual expo was an excellent showcase for the medical equipment and healthcare technology and products industry, representing innovations in medical and healthcare products from India, Japan, China, Malaysia and Indonesia.

2020-21 was the year in which companies in the region demonstrated their agility by transforming production lines from traditional manufacturing into new age healthcare products and equipment. These factors coupled with the desire to assist countries in towards providing better health facilities for all citizens gave rise to the Sri Lanka Medical & Equipment Virtual Expo 2021.

SLMEVE successfully focused on exhibiting innovative and relevant products to build strong connections in the healthcare technology and products sector and was recognised as an event for those seeking to build strong partnerships to create high growth in this industry.

Over 2268 buyers interacted virtually with over 75 quality industry suppliers via personal video meetings and accessed the benefits of a physical trade fair from the comfort of their own locations through the Bee2Bee.asia Business Matching Platform – an exclusive online business matching platform.

With the growing demand for quality healthcare in Sri Lanka, this virtual meetings platform assisted in establishing business tie-ups between international exhibitors and business visitors from Sri Lanka and was a perfect illustration of being at the right place at the right time.

The successful edition of this show is testimony that our decades of deep industry knowledge coupled with experience in bringing together high quality exhibitors and buyers created a truly unique virtual sourcing platform which has proved to be the ideal event for both Government and Private healthcare institutions.







India Pavilion Organiser



POST SHOW REPORT



Sri Lanka Medical & Equipment Virtual Expo was inaugurated by Chief Guest Dr. Rakesh Pandey, First Secretary (Economic and Commercial), High Commission of India, Colombo; Mr. Manjula de Silva, Secretary General and CEO of the Ceylon Chamber of Commerce; Mr. Gehan Seneviratne, Chairman of the PR Committee of the Sri Lanka Chamber of Medical Devices Industry; Mr. Pankaj Verma, Additional Director & Head – International Trade Fairs, The Federation of Indian Chambers of Commerce & Industry & Mr. Rajesh Bhagat, Managing Director, Worldex India and organiser of the Sri Lanka Medical and Equipment Virtual Expo 2021

SPEAKERS QUOTES



Dr. Rakesh Pandey

First Secretary (Economic & Commercial Wing), High Commission of India, Colombo

"India's pharmaceuticals and cooperation in the medical sector has traditionally been a strong area of our bilateral ties. This is a very good initiative and I really look forward to Indian and Sri Lankan companies getting together and strengthening the partnership and building stronger bonds between our countries. Sri Lanka is also interested in manufacturing within the country and I will encourage Indian companies to look at the various possibilities including the manufacturing zones which will be set up by the Government of Sri Lanka and similarly, I will request Sri Lankan companies to look at utilising the capabilities and partnerships with the Indian companies in the medical sector."





Mr. Manjula de Silva

Secretary General and CEO, Ceylon Chamber of Commerce

"This fair will go far in bridging the gap between demand and supply of high quality medical and healthcare products in Sri Lanka. The Ceylon Chamber of Commerce is pleased to support this virtual expo as it will provide increased business opportunities, joint ventures and collaborations between the Indian and Sri Lankan industries."





GATEWAY TO GLOBAL TRADE













Mr. Gehan Seneviratne

Chairman of the PR Committee, Sri Lanka Chamber of Medical Devices Industry

"We are pleased to endorse this expo which will allow Sri Lankan healthcare sector to access global suppliers on a single platform from the safety of their homes. We are confident this platform will bring new and sustainable business opportunities for Sri Lankan industry to access a large bank of globally renowned companies. Exposure to a better and more efficient technology is required for the industry to move forward as a whole and this platform looks to provide the same."



Mr. Pankaj Verma Additional Director & Head – International Trade Fairs The Federation of Indian Chambers of Commerce & Industry

"This fair takes place at a crucial time when collaboration in the medical and healthcare sectors for the health and safety of the common man is the way ahead for a country's people, trade and commerce. We are confident that joint ventures and business collaborations will take place here and FICCI is proud to bring high quality medical equipment manufacturers and more than 50 companies from India to this virtual expo."





Mr. Rajesh Bhagat Managing Director, Worldex India and organiser of the Sri Lanka Medical and Equipment Virtual Expo 2021

"Realising the need for increased regional co-operation to upgrade medical and health facilities keeping in mind travel restrictions, we created a virtual platform called Bee2bee Asia which would ensure all the facilities of face to face interaction which a physical fair would provide. Whether it be video calling for face to face meetings, dropping your business card, taking a brochure from the booth, even requesting for a quote or scheduling meetings at your own convenience, we have created this virtual expo which closely mirrors a physical show. This platform has attracted leading companies from India, China, Japan and from other countries providing a vast array of medical and healthcare equipment for the Sri Lankan healthcare industry."

















VISITOR ANALYSIS

The Sri Lanka Medical & Equipment Virtual Expo 2021 (SLMEVE) was held from 16th to 19th March 2021 and was successful on all fronts including the number of international exhibitors and the number of visitors from both, Government and private enterprises.

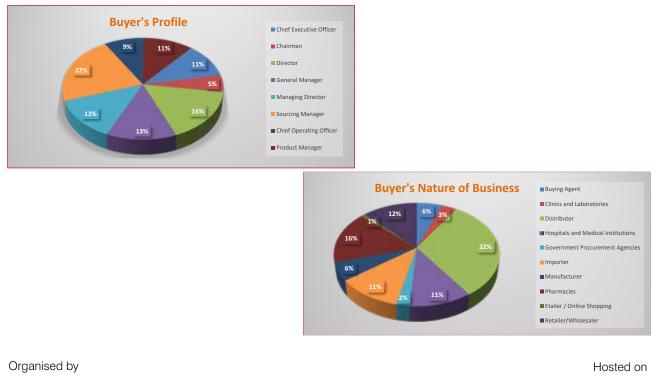
Over 2268 Buyers interacted virtually with over 75 guality industry suppliers via personal video meetings. Suppliers from India, Japan, China, Malaysia and Indonesia took part making it a truly pan-Asian exhibition.

Over 53 Exhibitors from India exhibited their products as part of the 'India pavilion' formed by the Federation of Indian Chambers of Commerce & Industry (FICCI), with the support of the Ministry of Commerce and Industry, Government of India.

Adding credence to the 2021 Exhibition were the 300+ pre-fixed business meetings conducted during the course of the four days corresponding to around 75 meetings per day each comprising 30 minutes.

In fact, the number of visitors and business matching meetings proved without a doubt that the 2021 exhibition was an eagerly anticipated one. Buyers came from across Sri Lanka to pursue various inquiries. Importers, manufacturers, traders and dealers were impressed with the variety and quality of the products displayed at the show. The Industry Associations who participated at the show also felt their interest and association justified by the success of the exhibition.

To sum up, 2268+ buyers attended the Virtual Expo which comprised 75+ Exhibitors from India, Japan, China, Malaysia and Indonesia including the India Pavilion by FICCI with 53 Indian exhibitors. Over 300+ pre-fixed business meetings were conducted over four days.





WORLDEX Exhibition & Promotion Pvt. Ltd.

GATEWAY TO GLOBAL TRADE



Bee2Bee



India Pavilion Organiser



POST SHOW REPORT

SHOW SUMMARY

B2B Pre-fixed Meetings on ZOOM app

Description	16-Mar	17-Mar	18-Mar	19-Mar	Total
Meetings Conducted Successfully	81	75	72	79	307

Bee2Bee Platform - Virtual booth				
Description	Total Count			
Unique Visits on Bee2Bee Platform	2,268			
Product Showcase Opened	472			
Business Card Shared	192			
Brochure Clicked	63			
RFQ Received	5			
BM Scheduled	16			
Company Profile Opened	53			
Video Calls	50			



5 PARTICIPATING COUNTRIES



2268 UNIQUE VISITORS ATTENDED



75 PARTICIPATING EXHIBITORS

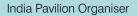


300 VIDEO BUSINESS MATCHING MEETINGS











5.5

BUYER TESTIMONIALS

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6.6.

6.6.

Akram Dowd, General Manager, Premier Healthcare Pvt. Ltd.

"We found the show very good in terms of variety of products and appreciate the face to face meetings as they are leading to potential deals with exhibitors."

Samanmalie Herath, Marketing Manager, Tas Medical Suppliers Pvt Ltd

"The pre-fixed business matching was an excellent idea, very well executed and organised. This was very helpful and we look forward to participating in more of your events."

Dr. Ramanan, CEO, Ratnam Private Hospital Ltd.

"The business matching was so well organised, I look forward to doing business with most of the suppliers of different medical products with whom I interacted on this virtual platform."

"

6.6.

Aravinthan Arunthavanathan, Medical Advisor, Hemas Pharmaceuticals

"I would like to say that SLMEVE was a comprehensive fair covering a large sector of the medical and health industry which allowed us to meet quite a few exhibitors with whom we have arranged for further meetings. Thank you."

Christopher Scherbaum, Sales Manager, Corscience GmbH & Co. KG

"The platform was very user friendly with detailed information making it easy for us to arrange meetings with the most relevant suppliers. I was impressed with the quality of the exhibitors and ease with which multiple meetings had been organised."

R. Joseph, Manager, ABC Trade & Investments

"I, on behalf of ABC Trade and Investment thank you for supporting us for the multiple Business Matching meetings we were able to conduct. Trade promotions like this give a boost to our business and we are eager to connect with you're future trade fairs."

R. Giridhar, MD, Geekay Pvt. Ltd.

"The platform as a whole was very good. We were hoping to meet some startups with innovative products for joint ventures. While we did find some interesting products, I believe joint ventures will happen in the future."











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EXHIBITOR TESTIMONIALS

66

Linlith Herman Pinto, Marketing Head, Biometric Cables

"The Business to Business Matching meetings were positive and we were pleased with the number of meetings arranged with prospective buyers for us."

Asokane Nadaradjane, Dty. General Manager, Bharat Electronics Ltd.

"We showcased our companies' products and generated many enquiries from Sri Lankan buyers at SLMEVE are looking forward to receive business orders from potential customers that had meetings with us at the show."

6.6.

Sunil Chiplunkar, Vice-President, Group Pharmaceuticals Ltd.

"Very dedicated organizing team and excellent follow-up. My thanks for an exceptional job done by organizers and look forward to expanding our business."

6.6.

6.6

Dr. Nikhil Dhotre, CEO, Manman Manufacturing Co. Pvt. Ltd.

"The experience was good and we look forward to many more pre-fixed business matching meetings in future events."

Sukrutha GK, Business Development Executive, Panacea Medical Technologies Pvt. Ltd.

"Excellent effort by the team to organize the event successfully as a live event."

66

Vinamra Agarwal, G Surgiwear Limited

The medical expo was good, connected with quite good suppliers. Overall the event was helpful in terms of exploring the Sri Lanka market.

GG Siddharth Lohriwal, Managing Director, Ecosafelinez Pvt Ltd

Good experience virtually. Looking forward for more editions in the future.





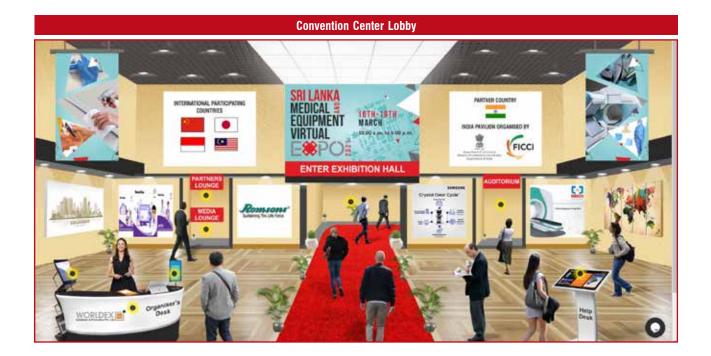






BEE2BEE.ASIA PLATFORM



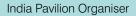


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BEE2BEE.ASIA PLATFORM





10









PARTICIPATED COMPANIES IN SLMEVE



11







India Pavilion Organiser

Department of Commerce Ministry of Commerce and Industry Government of India

POST SHOW REPORT

PARTICIPATED TOP BUYERS IN SLMEVE

Sr. No	Company Name	Country
1	A. Baur & Co. Ltd	Sri Lanka
2	Abc Trade And Investment Pvt Ltd	Sri Lanka
3	Analytical Instruments Pvt Ltd	Sri Lanka
4	Asko Co., Ltd.	Korea
5	Brightfeed International PVT LTD	Sri Lanka
6	Corscience Gmbh & Co. Kg	Germany
7	Delmege Forsyth & Co. Ltd	Sri Lanka
8	Emar Pharma Pvt Ltd	Sri Lanka
9	George Steuart Health Pvt Ltd	Sri Lanka
10	Gilead innovations pvt Ltd	Sri Lanka
11	Hayleys Lifesciences Pvt Ltd	Sri Lanka
12	Hemas Pharmaceuticals	Sri Lanka
13	Hemsons International Pvt Ltd	Sri Lanka
14	IMS Holdings Private Limited	Sri Lanka
15	M.D.Centiimos	Sri Lanka
16	Mcleod Hospital	Sri Lanka
17	Mediland Hospital	Sri Lanka
18	MODUS S.A.	Poland
19	MTM Project	Italy
20	Nawaloka Hospitals PLC	Sri Lanka
21	Neuromed Pvt Ltd	Sri Lanka
22	New Philip Hospitals	Sri Lanka
23	PIROGOV.AI	Russia
24	Premier Healthcare Pvt Ltd	Sri Lanka
25	Pyramed International	Sri Lanka
26	Ratnam Private Hospital Ltd	Sri Lanka
27	Sabeu GmbH & Co. KG	Germany
28	Sunshine Healthcare Lanka Ltd	Sri Lanka
29	Surgipharma Pvt Ltd	Sri Lanka
30	Tas Medical Suppliers Pvt Ltd	Sri Lanka

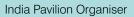
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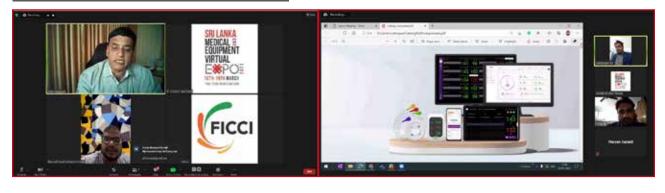


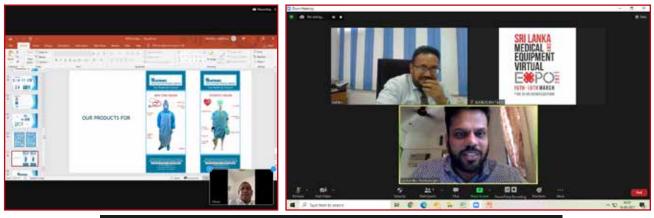


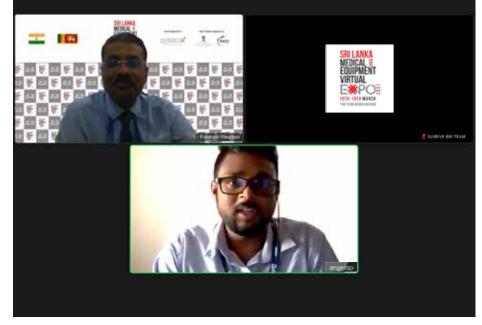




BUSINESS MATCHING MEETINGS











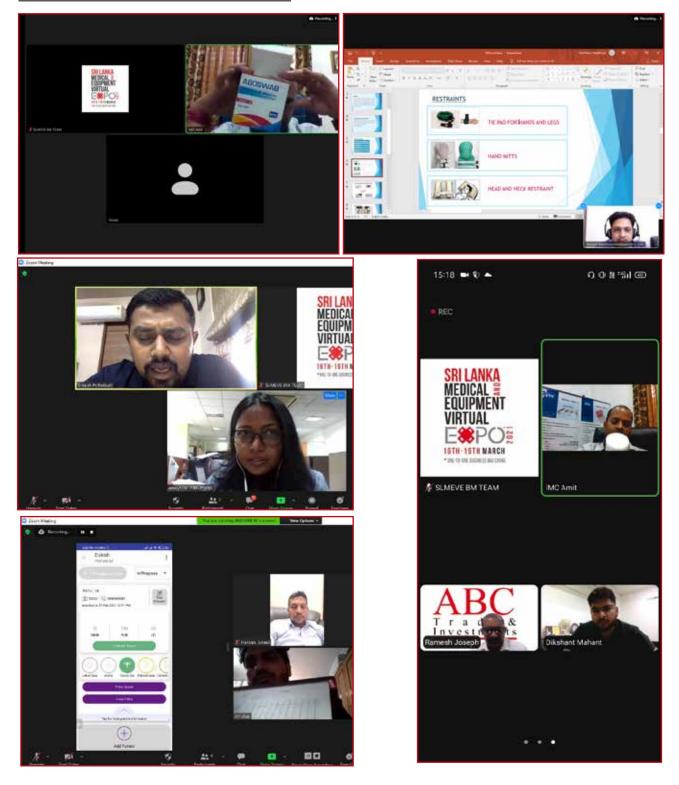








BUSINESS MATCHING MEETINGS



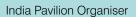
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GATEWAY TO GLOBAL TRADE



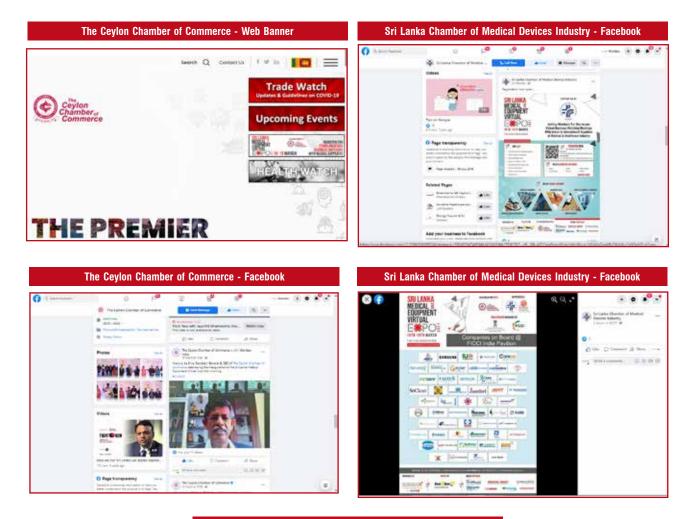






POST SHOW REPORT

PROMOTION EXHIBITOR : INDUSTRY PARTNER - SOCIAL MEDIA



The Ceylon Chamber of Commerce - Facebook



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PROMOTION EXHIBITOR : TRADE PUBLICATION - PRINT



Medical Device Express

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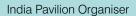


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Medical Info Media







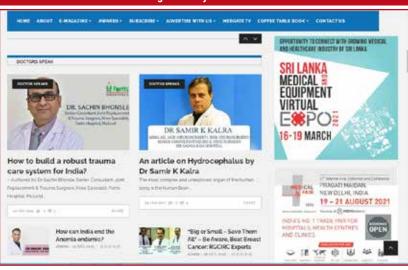
POST SHOW REPORT

PROMOTION EXHIBITOR : TRADE PUBLICATION - ONLINE

Hospital and Healthcare Management - Web Banner VINIUAL ary 27" & 28", 2021 WHATS NEXT? CREATE YOUR NEXT EVENT UNITY TO CONNECT WITH DROWING MEDICAL AND Event Name: * SRI LANKA MEDICAL # EQUIPMENT VIRTUAL Start Date* End Date 4 mm/dd/ywy mm/dd/yyyy E Event Venue! 18-19 MARCH Event Link * OR PRECISION MED Event Organizer Name: * Your Name: * Your Email Address: * Your Phone Number.* 15-14 SEPTEMBER JOST | CONTROL DUBY Hospital and Healthcare Management - Event Listing **Medical Device Express - Web Banner**



Medgate today - Web Banner



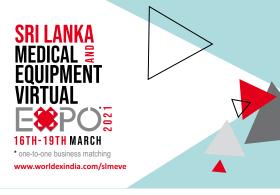
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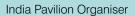






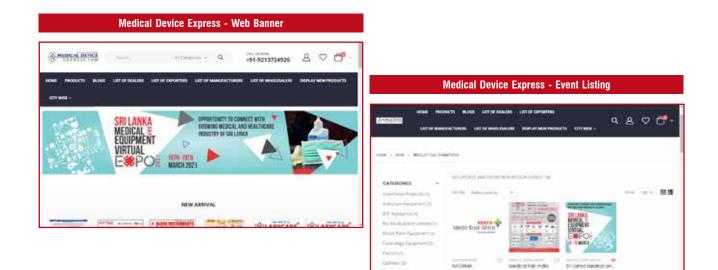






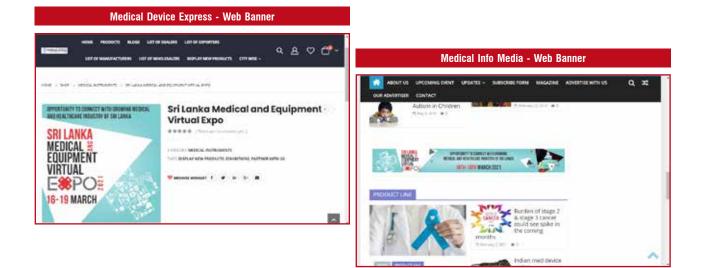
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PROMOTION EXHIBITOR : TRADE PUBLICATION - ONLINE



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PROMOTION EXHIBITOR : SMS



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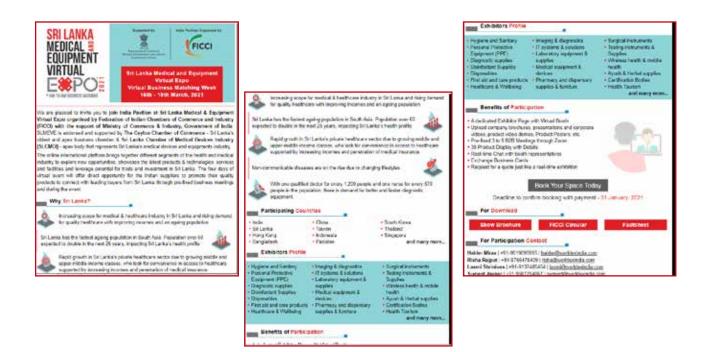
India Pavilion Organiser



POST SHOW REPORT

PROMOTION EXHIBITOR : EMAILER







Greetings from Worldex Indial

We invite you to promote your medical devices, equipment's and healthcare products and connect with leading buyers from Sri Lanka at the Sri Lanka Medical & Equipment Virtual Expo (SLMEVE) to be held on 16-19 March 2021 on our Bee2Bee business matching platform.

Below are the show details for your kind consideration.

Show Profile:

The Sri Lanka Medical and Equipment Virtual Expo has been designed as completely digital expo keeping in mind that the new normal in the Covid 19 and post-Covid 19 world is virtual interaction. This virtual business matching platform brings together different segments of the health and medical industry to explore new opportunities, showcase the latest products & technologies, services and facilities and leverage potential for trade and investment in Sri Lanka. SLMEVE Business Matching Week is endorsed and supported by The Ceykon Chamber of Commerce – the oldest and pairs business chamber in Sri Lanka & Sri Lanka Chamber of Medical Devices Industry (SLCMDI) – aper body that represents Sri Lanka's



Organised by

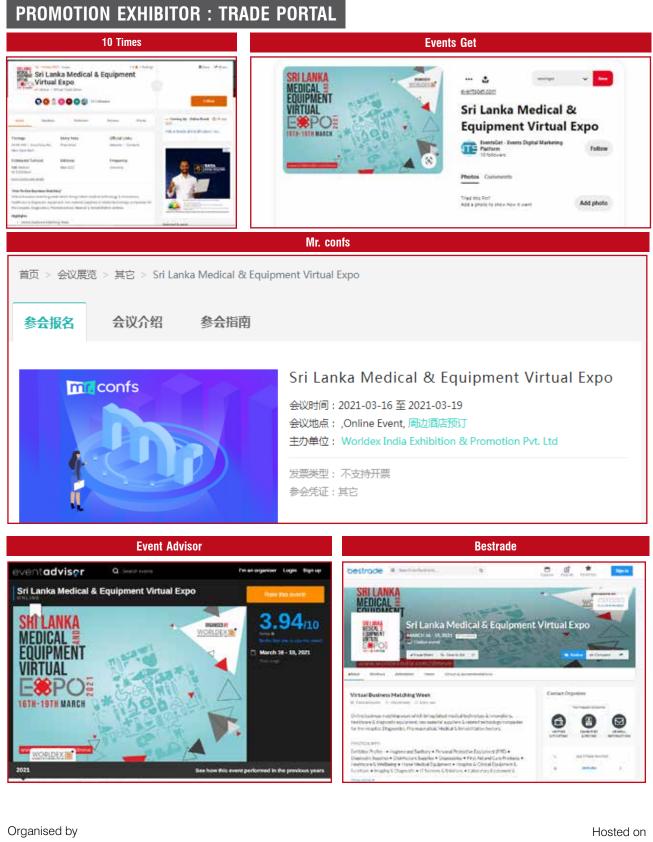










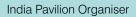








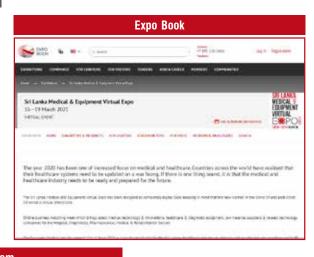




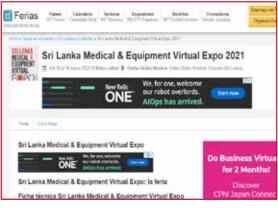


PROMOTION EXHIBITOR : TRADE PORTAL

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World Business Events



Organised by

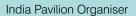












POST SHOW REPORT

PROMOTION EXHIBITOR : SOCIAL MEDIA - FACEBOOK







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POST SHOW REPORT

PROMOTION EXHIBITOR : SOCIAL MEDIA - FACEBOOK







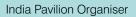


GATEWAY TO GLOBAL TRADE

Bee2Bee💱

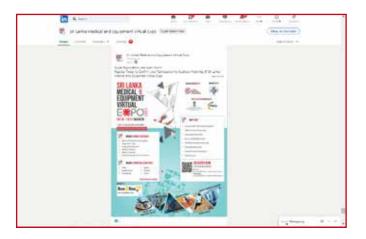








PROMOTION EXHIBITOR : SOCIAL MEDIA - LINKEDIN



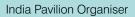




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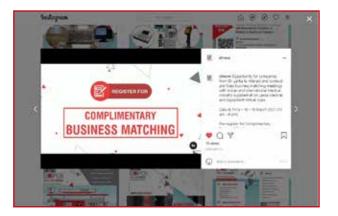
POST SHOW REPORT

PROMOTION EXHIBITOR : SOCIAL MEDIA - INSTAGRAM











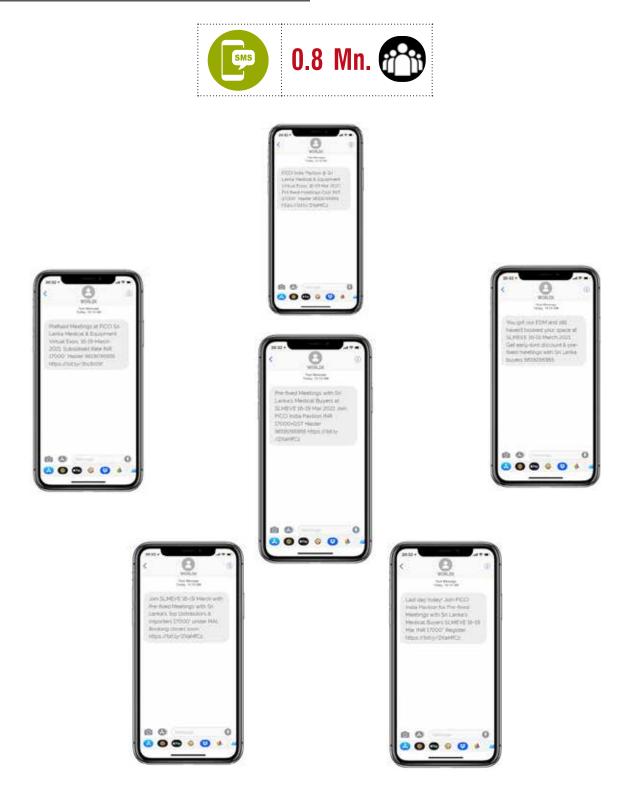








PROMOTION BUYER : SMS CAMPAIGN



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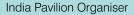
Organised by

GATEWAY TO GLOBAL TRADE











PROMOTION BUYER : EMAILER









Organised by





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WORKS!

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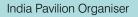
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PROMOTION BUYER : SOCIAL MEDIA - FACEBOOK







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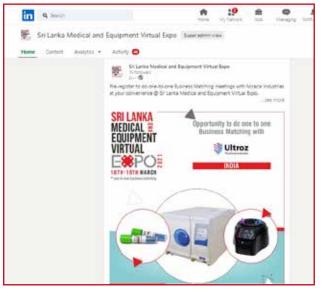


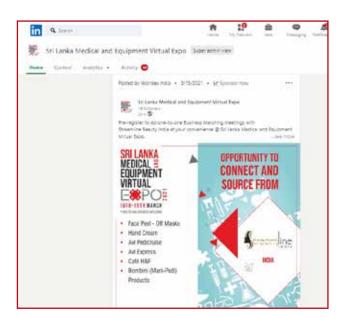




PROMOTION BUYER : SOCIAL MEDIA - LINKEDIN







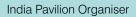














PROMOTION BUYER : SOCIAL MEDIA - INSTAGRAM



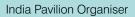














SOCIAL MEDIA PROMOTION - CAMPAIGN



SLMEVE PAGES

Facebook	https://m.facebook.com/SLMEVESrilankaMedical/
Twitter	https://twitter.com/IndiaWorldex
Instagram	https://www.instagram.com/slmeve/
LinkedIn	https://www.linkedin.com/company/slmeve

ENGAGEMENTS



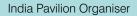
GOOGLE AD CAMPAIGN







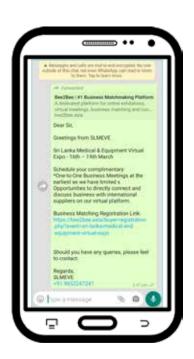






PROMOTION BUYER - WHATSAPP







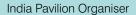
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POST SHOW REPORT

FT TV

PROMOTION PRE & POST EVENT - MEDIA RELEASE

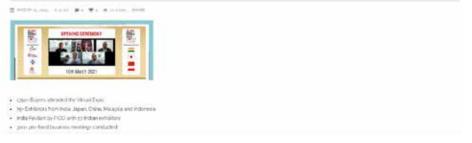
Lanka Talks





Sri Lanka Medical & Equipment Virtual Expo took place from 16 – 19 March 2021.

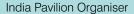
type Boyes attended the Valuat type by Exhibition from tells. Japan Chriss Makyaka and Indonesia india Ravken by PCCI with 53 Industrialished poe- pro-free base business meetings conducted Highlighting distail involution and technology in the











सारयमेव जय FICCI सल्यमंब जयत Department of Commerce Ministry of Commerce and Industry Government of India

POST SHOW REPORT

PROMOTION PRE & POST EVENT - MEDIA RELEASE

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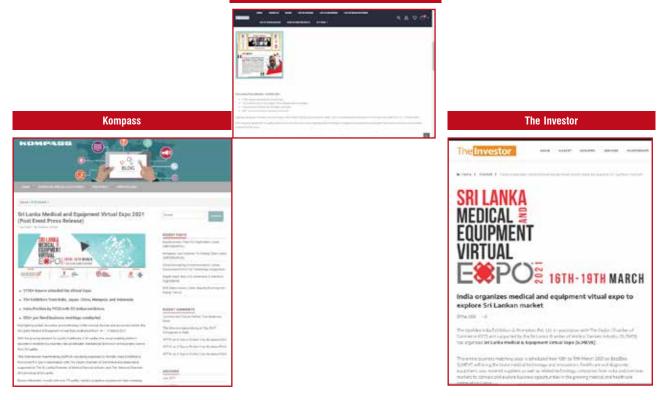
Medical Device Express



Medical Device Express



Medical Device Express





GATEWAY TO GLOBAL TRADE







Gateway to Global Trade

South Asia Consultant office for





Exhibitions Show Organisers Show Management Consultants Show Representations Stand Construction Vendor Management Design & Printing Logistics Support

Trade Promotions



PR Management Print Advertising Website Designs Mobile Apps Interactive Media Publications E-commerce

Our Services

Marketing



Trade Exhibitions Buyer-Seller Meets Business Missions Business Matching Seminars & Conferences Social Media Digital Marketing Telemarketing Online Promotions

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